**Appendix 2 – MOBILIST Application Form**

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| Sponsor Firm: |  |
| Sponsor Contact: |  |
| Sponsor Email: |  |
| Sponsor Phone: |  |
| Proposed Investment Amount (in GBP) |  |
| Proposed Technical Assistance Funding Amount (in GBP) |  |

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| **Confirming Eligibility** |

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| To ensure that this proposal can be considered for MOBILIST, please confirm that the product:   * Provides exposure to ODA eligible [countries](https://www.oecd.org/dac/financing-sustainable-development/development-finance-standards/DAC-List-of-ODA-Recipients-for-reporting-2022-23-flows.pdf) * Is clearly aligned to the SDGs and has a clear commitment to ESG standards * Allows for an equity investment by FCDO (does not apply to products only applying for TA) * Does not require FCDO to be a majority investor * Allows FCDO’s participation to be compliant with [UK Government’s Subsidy Control Policy](https://www.gov.uk/government/publications/complying-with-the-uks-international-obligations-on-subsidy-control-guidance-for-public-authorities) |  |

*Please fill out the below section with the most up to date information. Please attach documents to your responses, such as marketing material, legal documentation and relevant financial documents and refer to these in your responses wherever necessary. Where possible refer to the relevant aspects of the Investor Appetite Statement (IAS)*

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| **Product Overview** |
| **Issuer Name** |
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| **Issuer Website** |
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| **Product Name (if different)** |
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| **Product Description** |
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| **Type of Securities:** Describe the type of securities to be issued. If there are different tranches or classes, indicate which of these FCDO would invest in. It is not envisaged that FCDO will consider making an investment in securities junior to the main tranche being listed. |
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| **Target Geographies:** List the country(ies) where the issuer operates or where the product’s assets will be located. Response should, where applicable, include an indication of the product’s anticipated proportional exposure to each country. |
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| **Sector(s):** List the sector (s) in which the issuer operates (for corporates) or invests (for asset managers). Response should where applicable include an indication of the product’s anticipated proportional exposure to each sector. |
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| **Growth Potential:** Describe the expected future growth potential of the issue and/or of the business, including if relevant in the context of its markets’ size and expected growth. |
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| **Comparable Products:** Are there comparable products currently listed on the proposed exchange, or other stock exchanges? If so please provide examples and highlight differentiating factors. |
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| **Track Record:** Provide an overview of the issuer’s relevant track record. |
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| **Target Investor Audience:** Describe the type of investors that the issue will be marketed to. Include any concrete early investor feedback. |
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| **Cornerstone Investors:** Indicate whether the issuer has received commitments from investors ahead of the proposed listing, and if such is the case, what the quantum of these investments is. |
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| **Public Markets Rationale:** Briefly discuss why a public markets listing is aligned with the issuer’s strategy. |
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| **Listing Success Assumptions:** Provide an account of the factors contributing to expected listing success. Include comments on any recent comparable listings and observations on investor sentiment. |
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| **Service Providers:** List service providers retained by the issuer, including advisers, developers, or third-party fund managers; and a description of their role through the development, listing and operations of the proposed product. |
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| **Timelines:** Provide an overview of the proposed timelines leading to the listing of the Product. |
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| **Delivery Plan:** Provide a brief overview of key workstreams, including as applicable:   * Marketing and investor engagement * Development of marketing materials including prospectus * Regulatory approval processes * Identifying and securing seed / initial portfolio and due diligence on the same |
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| **SDG Alignment & ESG Framework** |
| **SDG Alignment:** Outline the product’s alignment with the relevant Sustainable Development Goals. |
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| **ESG Approach:** Outline how ESG is integrated into the issuer’s activities and highlight commitments to financial and ESG standards and disclosures |
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| **For Asset Management Products Only** |
| **Investment Management Arrangements Overview:**   * Identify the entity (es) providing investment management services * Brief overview of assets under management, operations, investment process, portfolio management and risk management functions * Regulatory requirements, including reporting pre- and post-listing * Investment Manager fee structure - any commercial alignment achieved through the fee structure * Investment Manager equity participation |
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| **Investment Strategy:** Provide a brief overview of the Investment Strategy, with supporting evidence as applicable, including:   * Investment policies including objectives and purpose * Constraints, including liquidity, time horizon, tax considerations, legal and regulatory, etc… * Target returns and benchmarking * Attach any relevant and applicable track record data |
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| **Portfolio:** Provide details of seed and / or initial target portfolio and future pipeline, as applicable, with supporting evidence, including:   * Sourcing strategy and deliverability * Portfolio characteristics including number of investments, size, asset class, security type, geography, and diversification considerations * Currency and foreign exchange management * Valuation * Due diligence carried out / planned, with as much detail as possible * Regulatory considerations |
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| **Proposed MOBILIST Investment and/or Technical Assistance Funding** |
| **Investment:** Referring to the ITAAS, please provide details of FCDO investment you are looking to obtain, including size, currency, type of investment FCDO would hold, expected investment period and proposed exit route.   * Currency * Detailed description of the instrument FCDO would hold * Latest date at which a commitment from FCDO needs to be received * Target return * FCDO investment period and exit strategy |
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| **Technical Assistance Funding:** Beyond the ability to offer investment capital, the MPP is also able to support the launch of products through technical assistance (TA) projects. TA support can be provided on a standalone basis, for example for projects that do not qualify for a direct equity investment or can be provided as well as investment capital. If TA is requested, please provide details of FCDO’s proposed TA support including:   * The workstream the funding will go towards * The estimated cost of support * How is this support critical to a successful listing * How would the provision of TA funding create a public good beyond this transaction * How this support is not market distorting |
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**Disclaimer**

This Request for Proposals is issued by Foreign, Commonwealth & Development Office (FCDO) for the exclusive use of the persons to whom it is addressed and their advisers.

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